BUYER PROFILE

We're a mission to be the #1 Managed Service Provider in the UK, underpinned by customer obsession.

www.arcsystems.co.uk

OVERVIEW

Arc is a trusted partner to businesses across the UK. Backed by Beech Tree Private Equity since 2023, Arc has invested heavily in sales, marketing, customer delivery and acquisition growth.

With 33 years of history, 140 staff and over 600 customers, Arc is seeking acquisitions to expand capability and scale.

SERVICES

- IT Support
- Private Cloud (in-house datacentre)
- Public Cloud (Azure)
- Cyber Security
- Disaster Recovery
- IT Strategy
- Sharepoint, Power Apps, AI and Purview

ACQUISITIONS

- Clear Thinking (MSP) acquired January 2024
- Nationwide IT Consultancy (Azure Specialists) acquired October 2024
- Perspicuity (SharePoint, Power Apps, AI and Purview) acquired January 2025

WHY ARC?

Be part of our next chapter

We're proud of our 33-year history. Ever since our founder, James, was made redundant from his old IT job on the way to a customer but still turned up anyway, we ensure our customers can always rely on us.

We're on a mission to offer everything from desktop support to cloud and data centre hosting and IT strategy, through to Public cloud (Azure), SharePoint, Power Apps, AI and Purview. We truly believe a great Managed Service Provider allows IT Directors and CIOs to focus on the future of their businesses, knowing we've got their back.

As well as hundreds of stories from happy customers, we're always expanding our technical knowledge and offering so, with Arc, our customers can be set up for the future.

AT A GLANCE

CUSTOMER FOCUS

- NPS Score of 76
- Churn of <2%
- Average employee tenure of 8 years

ANNUAL REVENUE

- 2022: £10.2M
- 2023: £11.7M
- 2024: £22M
- 2025: £35M+ (Projected)

COMMERCIAL INTERESTS

Looking for MSPs who are currently over £3M in revenue.



STEVE HOLLOWAY

M&A Director

I've been with Arc for over three decades, and it's my pleasure to continue to lead us through the next round of acquisitions.
I want to talk with entrepreneurs and business owners about their journeys and plans for the future - hopefully within the Arc Group!

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